

**Department of Information Resources  
Request for Offer DIR-TSO-TMP-422  
Data Storage, Data Communications & Networking Equipment and Related Services**

**BID PACKAGE 2 - PRICING SHEET**

**IF VENDOR IS PROVIDING THE ENTIRE LINE FOR A SPECIFIC BRAND, PROVIDE CATALOGUE LINK AND LIST HERE MOST SOLD PRODUCTS**

\* For Vendor reference: DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)  
DO NOT make any changes to the format of the grids. Insert additional rows as needed.

CATEGORY	SUBCATEGORY	BRAND	PRODUCT DESCRIPTION	SERVICE DESCRIPTION	SERVICE CATEGORY	PRODUCT/SERVICE PART NUMBER	MSRP	DISCOUNT
Data Communication	Call Recording	NEC	ENCORE 20 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000106203	\$ 7,823.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 16 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000106204	\$ 6,752.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 12 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000106252	\$ 5,680.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 72 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000106254	\$ 19,591.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 60 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000106255	\$ 17,538.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 96-149	N/A	N/A	Q24-DN000000118624	\$ 123.00	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY ADDTL ADAPTER LIC	N/A	N/A	Q24-DN000000118625	\$ 8,035.71	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY INSTALL SERVICES	N/A	N/A	Q24-DN000000118626	\$ 33,668.75	2.96%
Data Communication	Call Recording	NEC	ENCORE NEC SV85/95 CT INTEGRATION LIC	N/A	N/A	Q24-DN000000119321	\$ 2,625.00	2.96%
Data Communication	Call Recording	NEC	ENCORE LIVE MONITOR SITE LICENSE	N/A	N/A	Q24-DN000000119322	\$ 4,375.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ENTERPRISE SYS SW (1PER SYS)	N/A	N/A	Q24-DN000000119330	\$ 4,339.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 1-95	N/A	N/A	Q24-DN000000119331	\$ 314.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHANNEL LIC	N/A	N/A	Q24-DN000000119332	\$ 136.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 8 PORT REC BRD-ANIG (PCI-E)	N/A	N/A	Q24-DN000000119333	\$ 2,079.00	2.96%
Data Communication	Call Recording	NEC	ENCORE TRNKD RADIO(12MAX)PER C	N/A	N/A	Q24-DN000000119335	\$ 3,123.00	2.96%
Data Communication	Call Recording	NEC	ENCORE INSTALL & TRAIN 3 DAY	N/A	N/A	Q24-DN000000119344	\$ 7,400.00	2.96%
Data Communication	Call Recording	NEC	ENCORE G729 (1 PER VOIP CHNL LIC)	N/A	N/A	Q24-DN000000119835	\$ 27.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOICE COMPRESN LICENSE	N/A	N/A	Q24-DN000000119836	\$ 1,095.00	2.96%
Data Communication	Call Recording	NEC	ENCORE NEC SV83/93 CT INTEGRATION LIC	N/A	N/A	Q24-DN000000119837	\$ 2,625.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 3C INTEGRATION	N/A	N/A	Q24-DN000000119839	\$ 2,625.00	2.96%
Data Communication	Call Recording	NEC	ENCORE SBS SYSTEM SOFTWARE	N/A	N/A	Q24-DN000000119840	\$ 2,175.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ENG HRLY RATE (AFTR HRS)	N/A	N/A	Q24-DN000000119841	\$ 336.00	2.96%
Data Communication	Call Recording	NEC	ENCORE REMOTE INSTALL (DAY)	N/A	N/A	Q24-DN000000119842	\$ 2,679.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 3DAY CERT CLASS (AT DV5)	N/A	N/A	Q24-DN000000119843	\$ 1,607.00	2.96%
Data Communication	Call Recording	NEC	ENCORE GENERAL DESIGN HRLY RATE	N/A	N/A	Q24-DN000000119844	\$ 234.00	2.96%
Data Communication	Call Recording	NEC	ENCORE NEC SV81/91 CT INTEGRATION LIC	N/A	N/A	Q24-DN000000119845	\$ 2,625.00	2.96%
Data Communication	Call Recording	NEC	ENCORE TRNKD RADIO(12+)PER CNTRL CHNL	N/A	N/A	Q24-DN000000119846	\$ 4,996.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 96-149	N/A	N/A	Q24-DN000000119847	\$ 286.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 150-249	N/A	N/A	Q24-DN000000119848	\$ 241.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 250-499	N/A	N/A	Q24-DN000000119849	\$ 220.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 500-749	N/A	N/A	Q24-DN000000119850	\$ 198.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 750-999	N/A	N/A	Q24-DN000000119851	\$ 175.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC 1000+	N/A	N/A	Q24-DN000000119852	\$ 154.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC (4) SBS	N/A	N/A	Q24-DN000000119855	\$ 543.00	2.96%
Data Communication	Call Recording	NEC	ENCORE SYST INST.4DAYS LASC (INCL TRVL)	N/A	N/A	Q24-DN000000119856	\$ 11,072.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ENT REM/RED SYS SW	N/A	N/A	Q24-DN000000119857	\$ 1,313.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CENTER PLUS APP CONFIG (HRLY)	N/A	N/A	Q24-DN000000119858	\$ 234.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 24 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119859	\$ 8,439.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 28 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119860	\$ 8,984.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 32 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119861	\$ 9,779.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 36 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119862	\$ 11,118.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 40 PROT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119863	\$ 12,546.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 44 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119864	\$ 13,886.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 48 PORT SBS SW LIC PKG	N/A	N/A	Q24-DN000000119865	\$ 15,225.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 150-249	N/A	N/A	Q24-DN000000119866	\$ 105.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 250-499	N/A	N/A	Q24-DN000000119867	\$ 96.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 500-749	N/A	N/A	Q24-DN000000119868	\$ 88.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 750-999	N/A	N/A	Q24-DN000000119869	\$ 79.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC 1000+	N/A	N/A	Q24-DN000000119870	\$ 66.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ANALYTICS APPLICATION HOUR(S)	N/A	N/A	Q24-DN000000119873	\$ 336.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CERT CLASS 2-DAY ONSITE(EXCL TRV)	N/A	N/A	Q24-DN000000119874	\$ 4,018.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CONCURRENT REC LIC-REDNDNT	N/A	N/A	Q24-DN000000119875	\$ 136.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHANNEL LIC-REDNDNT	N/A	N/A	Q24-DN000000119876	\$ 61.00	2.96%
Data Communication	Call Recording	NEC	ENCORE SPEECH ANALYTICS LIC (EA)	N/A	N/A	Q24-DN000000119877	\$ 482.00	2.96%
Data Communication	Call Recording	NEC	ENCORE TELEPHONIC SIGNATURE SINGL LIC	N/A	N/A	Q24-DN000000119878	\$ 41.00	2.96%
Data Communication	Call Recording	NEC	ENCORE TELEPHONIC SIGNATURE SITE LIC	N/A	N/A	Q24-DN000000119879	\$ 3,500.00	2.96%
Data Communication	Call Recording	NEC	ENCORE EPAUSE SINGLE LIC	N/A	N/A	Q24-DN000000119880	\$ 42.00	2.96%
Data Communication	Call Recording	NEC	ENCORE EPAUSE SITE LIC	N/A	N/A	Q24-DN000000119881	\$ 3,500.00	2.96%
Data Communication	Call Recording	NEC	ENCORE LIVE MONITOR INDIVIDUAL LICENSE	N/A	N/A	Q24-DN000000119882	\$ 875.00	2.96%
Data Communication	Call Recording	NEC	ENCORE EXTD HW MAINT.	N/A	N/A	Q24-DN000000119883	\$ 18.00	2.96%
Data Communication	Call Recording	NEC	ENCORE UPGRD NXT LEVEL	N/A	N/A	Q24-DN000000119885	\$ 5,000.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CMINTY EMAIL ADAPTER	N/A	N/A	Q24-DN000000119892	\$ 8.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 60 PORT SMALL BUS SYS PLTFRM	N/A	N/A	Q24-DN000000119899	\$ 19,080.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 72 PORT SMALL BUS SYS PLTFRM	N/A	N/A	Q24-DN000000119900	\$ 21,134.00	2.96%
Data Communication	Call Recording	NEC	ENCORE VOIP REC CHNL LIC SBS (24CH.LIC)	N/A	N/A	Q24-DN000000119904	\$ 3,255.00	2.96%
Data Communication	Call Recording	NEC	ENCORE WEB API DEV.KIT	N/A	N/A	Q24-DN000000119905	\$ -	2.96%
Data Communication	Call Recording	NEC	MS WIN SRVR STD2008 R2 W5CAL5 FOR SBS	N/A	N/A	Q24-DN000000119906	\$ 1,511.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CUSTOM SW DEV	N/A	N/A	Q24-DN000000119907	\$ 1.79	2.96%

Data Communication	Call Recording	NEC	ENCORE POST CNTCT SRVY SW LIC (SITE)	N/A	N/A	Q24-DN000000119908	\$ 4,375.00	2.96%
Data Communication	Call Recording	NEC	ENCORE INSTALL & TRAIN 3DAY WEST COAST	N/A	N/A	Q24-DN000000119909	\$ 6,100.00	2.96%
Data Communication	Call Recording	NEC	ENCORE INSTALL & TRAIN 2 DAY	N/A	N/A	Q24-DN000000119910	\$ 5,800.00	2.96%
Data Communication	Call Recording	NEC	ENCORE INSTALL&TRAIN 2DAY WESTCOAST ITE	N/A	N/A	Q24-DN000000119911	\$ 4,500.00	2.96%
Data Communication	Call Recording	NEC	ENCORE INSTALL & TRAIN 1DAY WEST COAST	N/A	N/A	Q24-DN000000119912	\$ 2,900.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 12 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119913	\$ 7,223.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 16 PORT SMALL BUS. SYS PLTFRM	N/A	N/A	Q24-DN000000119914	\$ 8,295.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 20 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119915	\$ 9,366.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 24 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119916	\$ 9,982.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 28 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119917	\$ 10,527.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 32 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119918	\$ 11,321.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 36 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119919	\$ 12,661.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 40 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119920	\$ 14,089.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 44 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119921	\$ 15,429.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 48 PORT SMALL BUS.SYS PLTFRM	N/A	N/A	Q24-DN000000119922	\$ 16,768.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CUST APP (PER HOUR)(NON-ENG)	N/A	N/A	Q24-DN000000119923	\$ 234.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CUSTOM ENG DEV (PER HR)	N/A	N/A	Q24-DN000000119924	\$ -	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY ADAPTER (INCLUDED)	N/A	N/A	Q24-DN000000119925	\$ -	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY LICENSE (EACH)	N/A	N/A	Q24-DN000000119926	\$ 508.92	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY EMAIL ADAPTER	N/A	N/A	Q24-DN000000119927	\$ 8,035.71	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY SMS TEXT ADAPTER	N/A	N/A	Q24-DN000000119928	\$ 8,035.71	2.96%
Data Communication	Call Recording	NEC	ENCORE COMMUNITY EVERYWHERE ADAPTER	N/A	N/A	Q24-DN000000119929	\$ 8,035.71	2.96%
Data Communication	Call Recording	NEC	MNT ENCORE HW-NBD+SW-PREM LASC PS1	N/A	N/A	Q24-DN000000120486	\$ 18.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CLOUD CMNTY SMS TEXT ADAPTER	N/A	N/A	Q24-DN000000122794	\$ 8.00	2.96%
Data Communication	Call Recording	NEC	ENCORE EVALUATIONS - (SITE LICENSE)	N/A	N/A	Q24-DN000000125650	\$ 1,607.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ON PREM GENERIC CT INTEGRTRN LIC	N/A	N/A	Q24-DN000000125651	\$ 2,625.00	2.96%
Data Communication	Call Recording	NEC	ENCORE SCREEN RECORDING SW - (4 PACK) EA	N/A	N/A	Q24-DN000000125652	\$ 179.00	2.96%
Data Communication	Call Recording	NEC	ENCORE LITE BASE SW - (4 PACK) EA	N/A	N/A	Q24-DN000000125653	\$ -	2.96%
Data Communication	Call Recording	NEC	ENCORE LITE BASE SW - (4 PACK) EA	N/A	N/A	Q24-DN000000125655	\$ 580.00	2.96%
Data Communication	Call Recording	NEC	ENCORE UPGRADE FROM ENC LITE TO SBS	N/A	N/A	Q24-DN000000125656	\$ 8,482.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CLOUD - GENERIC CT INTEGRTRN LIC	N/A	N/A	Q24-DN000000125657	\$ -	2.96%
Data Communication	Call Recording	NEC	ENCORE SALESFORCE.COM INTGRTRN SNGL LIC	N/A	N/A	Q24-DN000000125728	\$ 41.00	2.96%
Data Communication	Call Recording	NEC	ENCORE SALESFORCE.COM INTGRTRN SITE LIC	N/A	N/A	Q24-DN000000125729	\$ 3,500.00	2.96%
Data Communication	Call Recording	NEC	ENCORE LITE REMOTE INSTALL	N/A	N/A	Q24-DN000000125799	\$ 1,250.00	2.96%
Data Communication	Call Recording	NEC	Encore Telephonic Signature ENT License	N/A	N/A	Q24-DN000000128743	\$ 7,500.00	2.96%
Data Communication	Call Recording	NEC	Encore ePause ENT License	N/A	N/A	Q24-DN000000128744	\$ 7,500.00	2.96%
Data Communication	Call Recording	NEC	Encore Agent Assist Client License	N/A	N/A	Q24-DN000000128745	\$ 25.00	2.96%
Data Communication	Call Recording	NEC	Encore Agent Assist Client Site License	N/A	N/A	Q24-DN000000128746	\$ 2,000.00	2.96%
Data Communication	Call Recording	NEC	Encore Agent Assist Client ENT License	N/A	N/A	Q24-DN000000128747	\$ 4,500.00	2.96%
Data Communication	Call Recording	NEC	Encore Salesforce Integration ENT Licens	N/A	N/A	Q24-DN000000128748	\$ 7,504.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ECAPTURE SOFTWARE DESKTOP	N/A	N/A	Q24-DN000000128749	\$ 50.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ECAPTURE SOFTWARE SITE LICENSE	N/A	N/A	Q24-DN000000128750	\$ 4,600.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ECAPTURE SOFTWARE ENT LICENSE	N/A	N/A	Q24-DN000000128751	\$ 9,500.00	2.96%
Data Communication	Call Recording	NEC	Encore Community Data Targets (Cloud)	N/A	N/A	Q24-DN000000128817	\$ 8.00	2.96%
Data Communication	Call Recording	NEC	Encore Community Data Targets (Prem)	N/A	N/A	Q24-DN000000128818	\$ 8,100.00	2.96%
Data Communication	Call Recording	NEC	Encore VoIP Rec Channel Lic - Promo	N/A	N/A	Q24-DN000000129950	\$ -	2.96%
Data Communication	Call Recording	NEC	ENCORE 24 PRT ANLG INTRFCE REC BRD(PCI-E)	N/A	N/A	Q24-FR000000111697	\$ 5,443.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 48PRT T1 INTRFCE REC BRD (PCI-E)	N/A	N/A	Q24-FR000000111700	\$ 8,038.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 24PRT DRCT DIG INTRFC REC BRD(PCI-E)	N/A	N/A	Q24-FR000000111713	\$ 5,564.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 16 PRT DD INTRFCE REC BRD (2WIRE)	N/A	N/A	Q24-FR000000111725	\$ 4,048.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ENT VOIP SYS SRVR (W/RACK)	N/A	N/A	Q24-FR000000111726	\$ 6,938.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 30 PRT REC BRD E1 (PCI-E) - LASC	N/A	N/A	Q24-FR000000111728	\$ 5,564.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 60 PRT REC BRD E1 (PCI-E) - LASC	N/A	N/A	Q24-FR000000111729	\$ 8,038.00	2.96%
Data Communication	Call Recording	NEC	ENCORE RTS TAPBOX FOR 4 WIRE	N/A	N/A	Q24-FR000000111731	\$ 457.00	2.96%
Data Communication	Call Recording	NEC	ENCORE ENT.SYST SRVR (W/RACK KIT)	N/A	N/A	Q24-FR000000111768	\$ 10,752.00	2.96%
Data Communication	Call Recording	NEC	ENCORE CUSTOM HARDWARE	N/A	N/A	Q24-FR000000111772	\$ 1.79	2.96%
Data Communication	Call Recording	NEC	ENCORE REM/RED SRVR (W/RACK KIT)	N/A	N/A	Q24-FR000000111779	\$ 4,179.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 12PRT DRCT DIG INT REC BRD(4WIREP)	N/A	N/A	Q24-FR000000111790	\$ 5,564.00	2.96%
Data Communication	Call Recording	NEC	ENCORE DIRECT DIGITAL BRD - 8 PORT	N/A	N/A	Q24-FR000000125658	\$ 2,782.00	2.96%
Data Communication	Call Recording	NEC	ENCORE 16 PORT REC BRD-ANLG (PCI-E)	N/A	N/A	Q24-FR000000125800	\$ 4,500.00	2.96%