

NEC Partnership at a Glance

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Forerunner Technologies is proud to partner with NEC, providing customers with top-tier NEC solutions and hands-on sales support in local markets, including cloud enablement. As an authorized NEC partner, we deliver a comprehensive portfolio of NEC communications and networking solutions as well as a host of other NEC certified, third-party applications, services, solutions for voice, data, video wireless and security.

- ▶ NEC Nationwide Channel Partner
- ▶ Triple Diamond Dealer – NEC’s Premier Channel Partner Status
- ▶ Recognized for social responsibility, growth, and technical expertise by NEC
- ▶ Supporting 7,700 NEC customers
- ▶ Consistently over 90% in customer satisfaction
- ▶ Double-digit growth annually since 2014
- ▶ Fastest NEC partner to accelerate to Triple Diamond status
- ▶ First partner to successfully implement virtualization for NEC 9500 platform
- ▶ First partner to successfully implement NEC’s SDN, BaaS, & IaaS solutions
- ▶ Exclusive partner for NEC’s world class biometrics offerings
- ▶ Centralized Technical Assistance Center (TAC)
- ▶ Over 2,600 NEC certifications
- ▶ 51 certified engineers on the NEC SV9500/9300/9100 platforms
- ▶ 12 certified engineers on the Univerge 3C



We’re just a phone call away! Call us at 855.378.3282 and we will help you resolve any question, problem, or technology need – before, during, and after implementation. We can also meet your ongoing needs with maintenance services such as remote diagnostics, resolution, and on-site technical support.



Cloud



SMB



Security



Enterprise

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